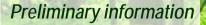
Hiring Needs of Northwest Indiana for 2011 and Beyond



Linda Woloshansky President & CEO Center of Workforce Innovations





Occupation	Cumulative Annual Job Openings		
	1 st Year	3 rd Year	5 th Year
Health Care Support Organizations	391	1,173	1,955
Health Care Practitioners & Technical Workers	829	2,487	4,145
Nursing aides, orderlies, and attendants	106	318	530
Registered nurses	269	807	1,345
Nurse practitioners and physicians assts.	14	42	70
Licensed practical nurses	106	318	530
Medical billing and coding	69	207	345
Medical and health services managers	28	84	140
Physicians and surgeons	16	48	80
Medical records and health info techs.	20	60	100
Home health aides	197	591	985

Occupation	Cumulative Annual Job Openings		
	1 st Year	3 rd Year	5 th Year
Production Occupations	682	2,046	3410
Laborers and material movers	180	540	900
Scientists and engineers	70	210	350
Machine setters, operators, and tenders	218	654	1,090
Welders, cutters, etc.	65	195	325
Skilled production and technicians	21	63	105
Installation, maintenance, and repair	239	717	1,195
Unskilled labor	22	66	110
Assemblers and fabricators	82	246	410
Quality control	29	87	145
CAD/CAM Specialists/Operators	7	21	35

Occupation	Cumulative Annual Job Openings		
	1 st Year	3 rd Year	5 th Year
Transportation and Material Moving Occs.	903	2,709	4,515
Truck drivers (short haul, light, or delivery)	47	141	235
Truck drivers (long haul)	270	810	1,350
Laborers and material movers	180	540	900
Fork lift operators	97	291	485
Shipping clerks and order fillers	40	120	200
First-line supervisors/managers	21	63	105
Engineers and conductors	9	27	45
Bus and truck mechanics	24	72	120
Dispatchers	11	33	55

Occupation	Cumulative Annual Job Openings		
	1 st Year	3 rd Year	5 th Year
Personal Care and Service Occupations	613	1,839	3,065
Customer service representatives	182	546	910
Cooks and chefs	257	771	1,285
Waiters and waitresses	360	1,080	1,800
Bartenders	79	237	395
Cashiers	437	1,311	2,185
First-line supervisors/managers	85	255	425
Hosts and hostesses	59	177	295
Gymnastics instructors	23	69	115
Security guards	88	264	440

Occupation	Cumulative Annual Job Openings		
	1 st Year	3 rd Year	5 th Year
Business and Financial Operations Occupations	279	837	1,395
Customer service representatives	182	546	910
First-line supervisors/managers	85	255	425
Secretaries and receptionists	199	597	995
Accountants and auditors	61	183	305
Human resources	63	189	315
Property and real estate managers	4	12	20
Insurance claims and processing clerks	4	12	20
Lawyers	46	138	230

Projected Annual Job Openings: Construction & Trades

Occupation	Cumulative Annual Job Openings		
	1 st Year	3 rd Year	5 th Year
Construction and Extraction Occupations	708	2,124	3,540
Unskilled Labor	28	84	140
First-line supervisors/managers	62	186	310
HVAC mechanics and installers	35	105	175
Cost estimators	30	90	150
Carpenters	121	363	605
Operating engineers and equip. operators	33	99	165



Hiring Needs in Northwest Indiana, 2011-2016



Occupation	Cumulative Annual Job Openings		
	1 st Year	3 rd Year	5 th Year
Office and administrative support	207	621	1,035
Information technology	75	225	375
Bookkeeping and accounting clerks	98	294	490
Installation, maintenance, and repair	430	1,290	2,150
Packers and packagers	29	87	145
Sales representatives	126	378	630
Source: Based on estimates from Long-Term Occupation Indiana, Indiana Department of Workforce Development	al Projections (2	2008-2018) in No	orthwest

Industry	Cumulative Job Openings		
	1 st Year	3 rd Year	5 th Year
Health Care	1,220	3,660	6,100
Manufacturing	682	2,046	3,410
Transportation, Distribution, and Logistics	903	2,709	4,515
Construction & Trades	708	2,124	3,540
Hospitality, Entertainment, Arts, Recreation	613	1,839	3,065
Professional, Technical, and Scientific Services	279	837	1,395
Occupations in Demand by Multiple Industries	965	2,895	4,825
Total, All Industries	5,370	16,110	26,850
Source: Based on estimates from Long-Term Occupational Projections (2008-2018) in Northwest Indiana, Indiana Department of Workforce Development			